Case for Promotion — Update

Update of Research Achievements.

I attach testimonials from Professor Kenneth Arrow (Nobel laureate in Economics, 1972), Dr David Fogel (editor-in-chief of both *BioSystems* and the *IEEE Transactions on Evolutionary Computation*), and Professor David Collins (one of Australia's foremost health policy analysts).

Professor Oliver Hart, Chair of the Economics Department, Harvard University, has agreed to be a co-editor with me of the volume of readings on Outsourcing I have been planning as a Festschrift in memorial to the late Professor Simon Domberger with my colleagues, Dr Robin Stonecash and Mr Paul Jensen. (See attached.) We are in discussions with Oxford University Press about a publication contract.

The special issue of the *Australian Journal of Management*, "Australia's Choice: Economic Strategies for a Prosperous and Fair Society," edited by Associate Professor Ian Marsh, appeared in August. On the retirement of Professor Stephen Gray (Queensland) from the *Journal's* editorial board, I have appointed Associate Professor Chris Kirby (AGSM) as Area Editor, Finance.

Update of Teaching Achievements.

My Ph.D. student, Mr Tony Lawrance, presented his thesis proposal in July; it was unanimously approved. He will submit by the end of the year.

Despite the general downturn, 26 participants (almost up to last year's 29) have signed for the two-day Executive Program, Thinking Strategically, later this month. All teaching materials (overheads, exercises, questionnaires, some cases, previous exams, etc.) for MBA courses of mine are available on the Web.

Update of Service Achievements.

As well as the four people (Drs. Zauner, Bhattacharya, Stonecash, and Choe) I helped hire onto the permanent staff at the AGSM as noted in the application, I have also been instrumental in hiring Professor Murray Kemp, who commenced at the AGSM as a visiting professor for three years from 1 July, 2001.

As Cluster Head of Economics (Head of School equivalent) at the AGSM since 1993, I have had no time off teaching in lieu and no extra payment: there has been no "double dipping". I have built the Cluster back up from one member (myself) in 1994 to its present four members. We are soon to make an offer to bring the numbers up to five.

An early adapter of new technology, I launched my Web site (as well as the Cluster's) on June 6, 1996, since when it has received 9,259 hits, an average rate of 4.8 per day (and rising).